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# BUSINESS OPPORTUNITIES FROM ISRAEL June 2021

## **Greetings from the Federation of Israeli Chambers of Commerce!**

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>

We invite you and your members to send us business offers to publish them on our website business opportunity system.

To post an offer, please click here

Thank you in advance for your cooperation.

Offer	Interested in	Subject
No.		
122807	Export	Innovative solution for enabling a wide range of crops,
		including rice, wheat, capicum (pepper), tomatoes and
		corn, to grow in saline soils on a large, commercial scale
122812	Export	The World's Smartest Air Quality System
123086	Export	Flower Pot System for purifying the air of viruses and
		carcinogens
122808	Import	Frozen Meat, Frozen Fish , Frozen Vegetables and
		French Fries
122809	Import	Chocolate, Snacks, Pretzels
122810	Import	Confectionery and Chocolate
123014	Import	Paper products, PE and PP products, food packaging and
		delivery products
122811	Import	Vegetable Oils, Gourmet Spreads, Vinegar, Oils Sprays,
		Olive Oils, Sauces, Date Syrup

# **EXPORT**

Company Name	<u>SaliCrop</u> (72560)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.salicrop.com
Year of Establishment	2014
No. of Employees	4
Offer No.	122807
Summary of offer	Innovative solution for enabling a wide range of crops, including rice, wheat, capicum (pepper), tomatoes and corn, to grow in saline soils on a large, commercial scale

#### **Description of Offer**

The company has developed a unique technology that helps seeds and crops grow in high salinity soil. It utilizes a unique wet chemistry process that stimulates an Epi-genetic reaction to salinity conditions, providing a unique and advanced solution, without the need to use genetic engineering.

The company has successfully treated large fields in Israel, Spain and India and has increased seed yields by 5% - 25 %. We specialize in treating crops of Pepper, Tomatoes, Rice, Corn and Wheat.

Our technology addresses an increasing need all around the world to grow food on an unfruitful land. The company currently operates in India and Mexico, and its product addresses an issue that is becoming more and more prominent in South-East Asia, South America and Euro-Asia.

Potential Partners	Seed producers and distributors, large growers, government agencies NGO's.
Target Countries	Worldwide

Company Name	<u>Aura Air</u> (73055)
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Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.auraair.io
Year of Establishment	2017
No. of Employees	23
Offer No.	122812
Summary of offer	The World's Smartest Air Quality System

In a world where air quality is more vital than ever, our company, a Red Dot Design winner, has created a platform in which indoor air continuously gets cleaned and disinfected, while also being monitored in real-time.

The company finished successful clinical trials with Sheba Medical Center on the Coronavirus, demonstrating 99.99% of disinfection. Today, the company is present in more than 50 countries worldwide, working with international corporations, hospitals, universities and government agencies.

The device is a data-driven air quality platform, operating according to four main steps: detection, user personalization, filtration & disinfection, data analysis and real-time control.

The company's main partners include hospitals & healthcare centers, homecare chains, educational institutions, hotels and public transportation.

We are looking forward to exploring new business opportunities.

Other Information	What Makes Us Unique?
	<ul> <li>The most advanced purification &amp; disinfection technology - tested by the Sheba Medical Center to be effective on a variety of pollutants</li> </ul>
	<ul> <li>Patented and unique four stages purification and disinfection system has been proven effective in disinfecting various pathogens including coronavirus and flu viruses.</li> </ul>
	<ul> <li>Al-enabled with a unique algorithm that allows for the ability to control hundreds of devices in real-time via one platform with live data analytics and open API.</li> </ul>
	<ul> <li>Our company's AI algorithm allows for personalization of the air quality experience to the user's particular needs and health necessities</li> </ul>

	<ul> <li>Compact and wall-mounted vs. on the floor – actually purifies the air you breathe</li> </ul>
	Easy installation (4 screws). Plug and play with effortless maintenance.
	<ul> <li>Manufactured by Beth-El industries, a world-leading manufacturer of air filtration systems and CBRN filters.</li> </ul>
	Also serves as a CO2 and Smoke Detector
	Some examples for our recent installations and customers:
	<ul> <li>Municipal offices and school buildings in the city of Cambridge, Massachusetts.</li> </ul>
	Fire Department of the City of Yonkers.
	Courtrooms in Lucas County Probate Court, Ohio, U.S.A.
	Guam Memorial Hospital, Guam Island, United States.
	Sheba Medical Center Hospital, Israel.
	Hospital Rivadavia, Buenos Aires, Argentina.
	Royal Palace El Pardo in Madrid, Spain.
	Coca Cola HQ in Santiago, Chile.
	Hundreds of Busses in the United Kingdom.
	Carrier HQ in Florida, United States.
	Silverstein Properties- World Trade Center in New York, U.S.A.
	Sheraton Hotel in Taipei, Taiwan.
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Potential Partners	PPE Distributors, HVAC Distributors, Smart Buildings, Multi-Family Residential, Hotels, Healthcare Centers, Educational Institutions, Coworking spaces.
Target Countries	UK, France, Italy.

Company Name	Ventree Air Ltd. (26275)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: chamber@chamber.org.il
Website	www.ventree.co.il
Year of Establishment	2019
No. of Employees	28
Offer No.	123086
Summary of offer	Flower Pot System for purifying the air of viruses and
	carcinogens
<u>Description of Offer</u>	

Our company has developed an advanced flower pot system for purifying the air of viruses and carcinogens, with flow rates up to 40m<sup>3</sup> / h.

We are the only company with a biological solution that is both aesthetic and healthy.

This solution will improve your health and help you breathe clean air both at home and at the office. It is suitable for use in offices, public spaces, homes, hotel rooms, classrooms and workspaces.

Potential Partners	Distributors
Target Countries	China, Western Europe, USA.

# **IMPORT**

Company Name	<u>Israel Feldman Ltd.</u> (31222)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<u>www.israel-feldman.com</u>
Year of Establishment	1957
No. of Employees	75
Offer No.	122808
Summary of offer	Frozen Meat, Frozen Fish , Frozen Vegetables and French Fries

#### **Description of Offer**

The company was founded in 1957 as a family business and grown to be one of the leading food suppliers in the Israeli market.

The company specializes in manufacturing, importing and marketing of a wide range of meat, fish and other frozen food products.

The company's products are supplied to the leading supermarket chains in Israel, hotels, institutions, hospitals, restaurants, etc.

The company's brand is a familiar brand on the Israeli market known to Israeli consumers for its high quality. All the company products are approved by the Israeli Ministries of Agriculture, Ministry of Health and the Rabbinate.

Potential Partners	Suppliers who are exporting Frozen Meat, Frozen Fish, Frozen Vegetables and French Fries.
Target Countries	Interested in importing frozen meat from: Argentina, Uruguay, Paraguay, Brazil, Poland, U.S.A.
	Algeritina, Oruguay, Paraguay, Brazil, Polanu, O.S.A.
	Interested in importing frozen fish from:
	Chile, Norway.
	Interested in importing frozen vegetables and French fries from:
	U.S.A, Netherlands, Belgium, Canada.

Company Name	<u>Unilever Israel</u> (51112)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	
Year of Establishment	1938
No. of Employees	2,300
Offer No.	122809
Summary of offer	Chocolate, Snacks, Pretzels

We are one of the leading chocolate suppliers on the market.

We are looking for new products in tablets, bars and special chocolate cookies.

Kosher - Regular kosher is sufficient but high kosher level will open more options in Israel.

The products must be under our private label.

The supplier must have BRC or IFS certification. This is mandatory.

Potential Partners	Manufacturers and Suppliers.
Target Countries	Europe, Turkey.

Company Name	Elias Waksman Ltd. (14936)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.waksman.co.il
Year of Establishment	1979
No. of Employees	30-40
Offer No.	122810
Summary of offer	Confectionery and Chocolate

Our company imports and distributes confectionary and chocolate products in Israel for over 40 years.

We sell to candy shops, retailers, convenience stores, wholesalers, etc.

We distribute and store the products in a temperature-controlled area so we can supply them in a perfect condition to our customers.

We are looking to expand our range of products and are looking for new partners that can provide it for a long-term business relation.

Potential Partners	Producers of confectionery and chocolate.
Target Countries	Brazil, Mexico, Spain, Bulgaria, Hungary, Portugal, Holland,
	Greece, Italy, Morocco, Turkey, South Africa, Taiwan, Thailand,
	South Korea.

Company Name	<u>Valon</u> (74475)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division

	Email: chamber@chamber.org.il
Website	www.valonco.com
Year of Establishment	2016
No. of Employees	1-10
Offer No.	123014
Summary of offer	Paper products, PE and PP products, food packaging and delivery products

We are an Israeli company, established in 2016, that imports various products for food packaging and delivery, as well as logistic supplies for supermarket chains, restaurants, etc.

The company is interested in importing the following products:

- Kraft paper bags
- T-shirt bags
- Shopping baskets

Potential Partners	Manufacturers.
Target Countries	Turkey, Eastern Europe.

Company Name	G.M Taam Haarets Ltd. (60281)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	www.teammim.co.il
Year of Establishment	2004
No. of Employees	10
Offer No.	122811
Summary of offer	Vegetable Oils, Gourmet Spreads, Vinegar, Oils Sprays, Olive Oils, Sauces, Date Syrup

## **Description of Offer**

Searching for new edible oils: Organic virgin coconut oil, refined almond oil and refined rice bran oil, all in bulks.

Also some new vegetable spreads, such as: Basil pesto, Sun-dried tomato spread, etc.	
Potential Partners	Food producers Food distributers Food-chains private label importers
Target Countries	Asia, South America, India, Europe.