



# Our Mission

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Create the first  
truly sustainable  
Vehicle as a Service layer  
providing elastic supply of  
vehicles to serve any  
source of demand

**Starting today!**

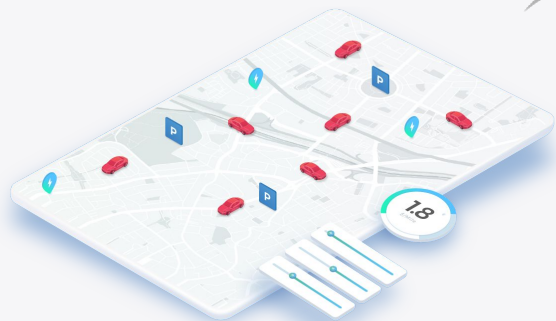




# End-to-End Solution for Fleet Innovation

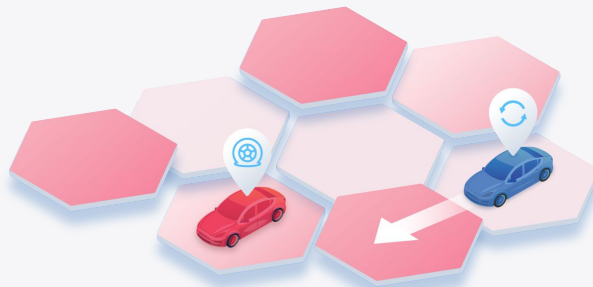
## Simulator

Accelerate fleet innovation through simulation



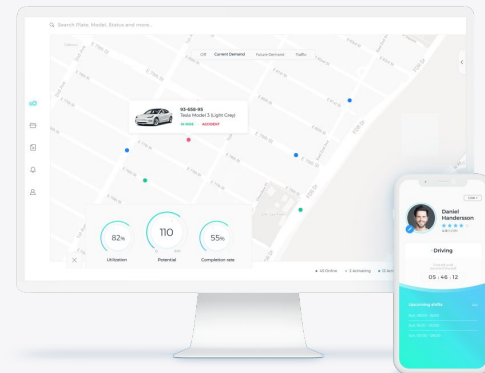
## Vehicle as a Service

Optimize existing business models to maximize fleet performance



## Ride as a Service

Launch new on-demand business models and mobility services





# Vehicle as a Service (VaaS)

## Optimizing Existing Mobility Services and Supporting the Transition to a Universal Fleet

- ✓ Optimized & automated rebalancing and servicing of fleets
- ✓ Automatically allocate, vehicles to the relevant business based on future demand
- ✓ Increasing operational efficiency, maximizing conversion rate, utilization and revenues

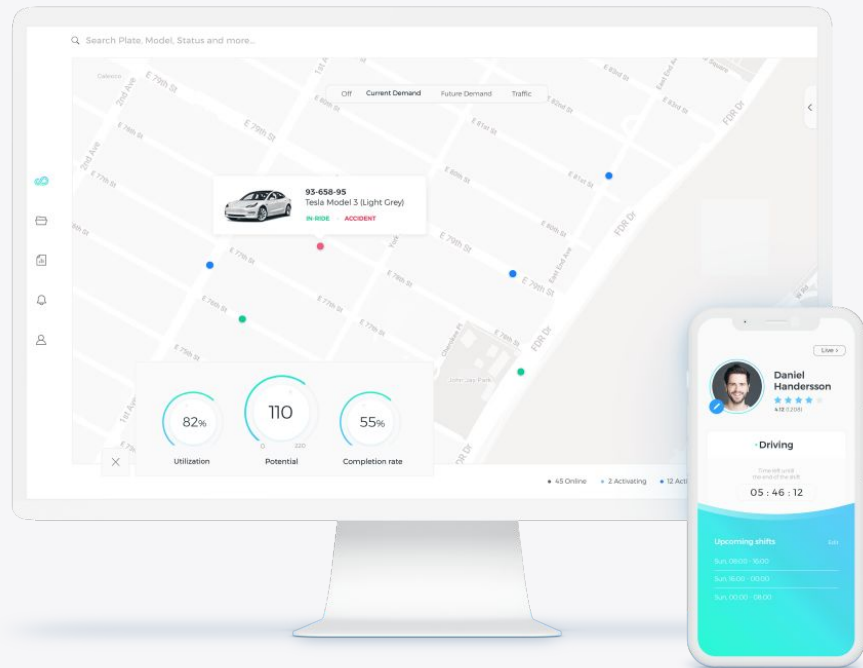




# Ride as a Service

**Turnkey solution to operate, track and manage any *ride* related mobility service**

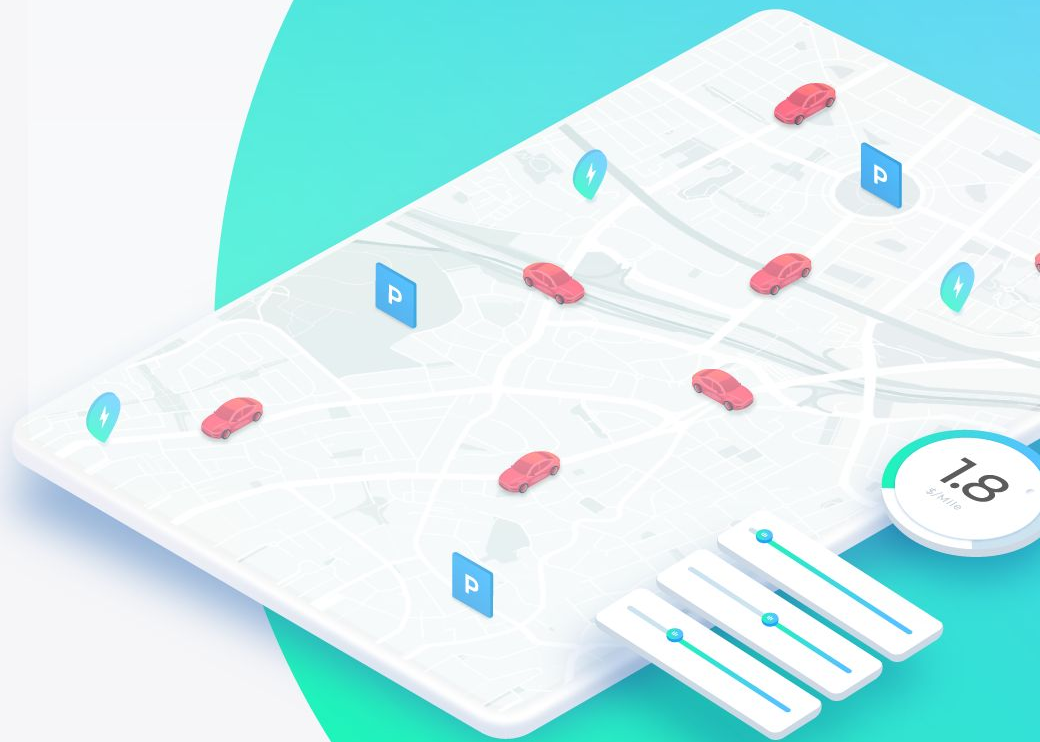
- ✓ Integrate to any existing source of demand (chauffeur, delivery etc.) while maintaining a seamless experience for customers
- ✓ Fleet-wide optimization, eliminating the dependency on driver decision making
- ✓ Built on the same platform to support a Universal Fleet use case





# Ride & Vehicle Simulator

- ✓ Simulate any source of demand - without a single vehicle on the road
- ✓ **A/B test** any fleet and infra configuration including fleet size, parking and charging station distribution, driver shifts etc.
- ✓ **Predict 21 KPIs** in an absolute level of accuracy (taking into account traffic)
- ✓ **Operate in any Geography:** simulate operations in any location worldwide





# The Platform

## Optimization Engine

Pit stop mng, Optimized matching, Demand prediction, Optimized placement, Dynamic pricing, Automated in/de-fleeting

## Control Center

Provides real-time visibility & governance over the fleet

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## Driver App

Hands-off management and real-time routing of field agents

## Integration Hub

Robust APIs for ingesting vehicle telematics data, integrating to any source of demand and integrating to any system of record



# Global Experience



Managing tens  
thousands of  
deployed vehicles



Activity in 12+  
countries



Ingested over  
50M miles  
through the  
platform





# Testimonials



*"Our partnership with Autofleet enables us to accelerate and de-risk the launch of new mobility services and to optimize existing ones. Within days, we are able to access actionable insights on our fleet performance across critical business metrics"*

**Arthur Orduna, Chief Innovation Officer**

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*"Collaboration with Autofleet has enabled us to unlock tremendous potential in multiple areas of our operations. Their insights into complex mobility problems and ability to execute improvements based on these learnings has been impressive and exciting. For Zipcar UK they are connecting all the right dots and positively impacting our business."*

**Will Jansen, Senior Manager Operations**

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*"Autofleet's platform and Simulator opened up opportunities for us to increase the utilization of Suzuki's Car Sharing internal fleet by more than 25%."*

**Kazuki Baba, Manager, Technology Research**

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**Thank You**  
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