

SHAREGAIN

Expect more from your securities



Hurricane COVID hits financial services

The COVID-19 crisis marks the end of the longest bull market in history, and the beginning of a new era of higher volatility, lower returns and compressed margins.



Now more than ever, it is crucial to generate new sources of income on your existing assets



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Securities lending:

\$2tn market

that most financial institutions
have been excluded from



A 60-year-old industry goes mainstream

FT

"Securities lending proves lucrative as investors aim for alpha"

THE WALL STREET JOURNAL.

"Online brokers are looking for new sources of revenue after deciding to set most of their trading commissions to zero"

Investment Magazine

"There is significant money being left on the table which otherwise could be... used as investment return alpha"

1960s

1970s

1980s

1990s

2000s

2018

UK

USA

First equity loan

Custodians start lending

Takes off as an industry

Removal of regulatory barriers

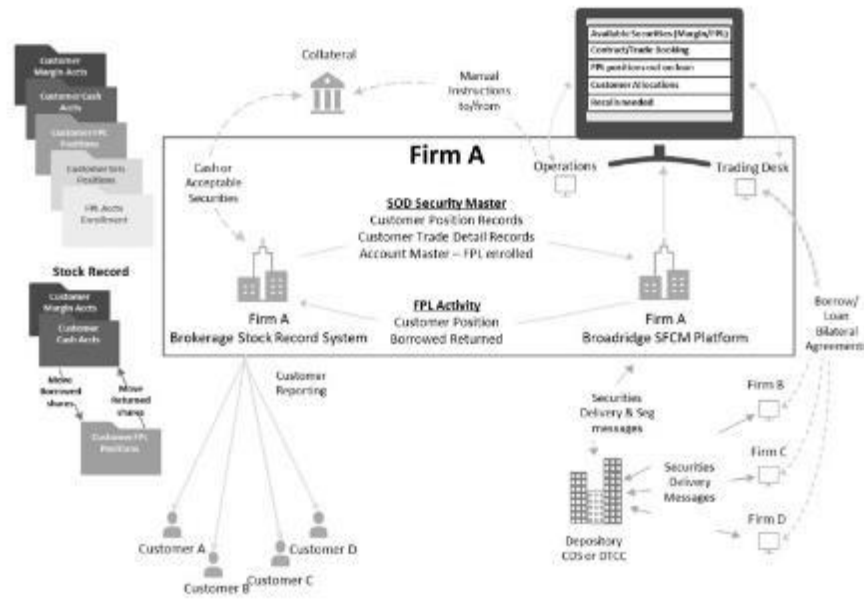
Advent of independent agent lenders

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Bringing securities lending into the digital age

Transforming an opaque, complex and under-utilised practice into a revenue-generating, customer-friendly solution

THE OLD WAY*



* Source: <https://finadium.com/no-longer-leading-edge-fully-paid-lending-has-entered-the-mainstream/>

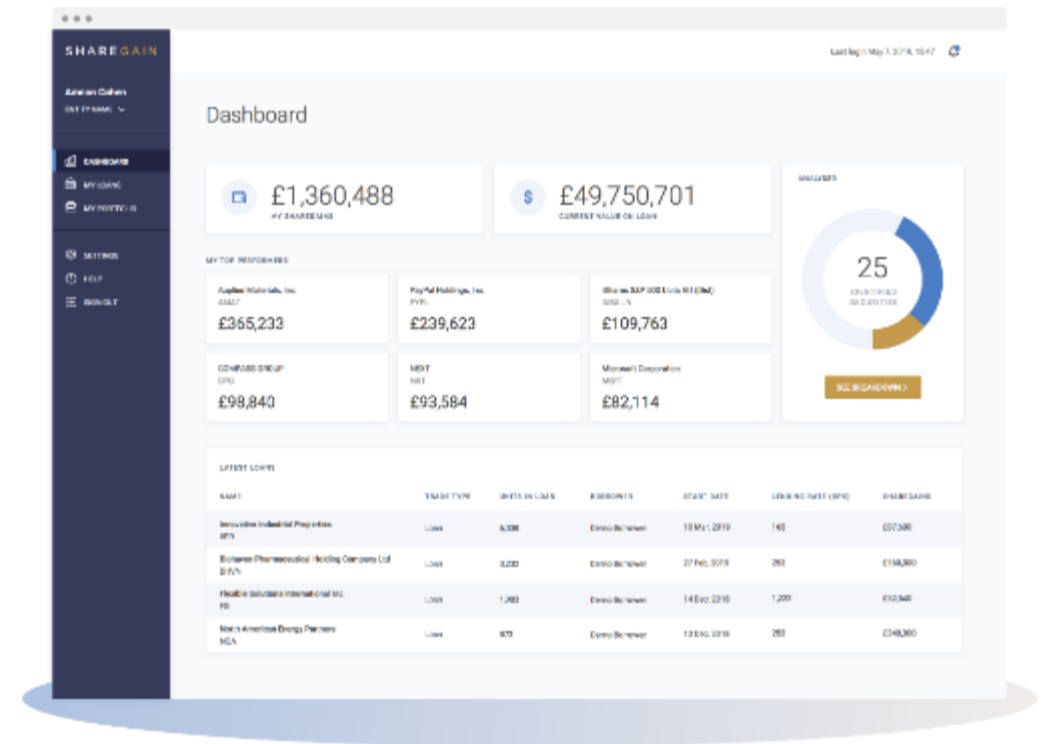
THE SHAREGAIN WAY



Introducing SLaaS: Securities Lending as a Service

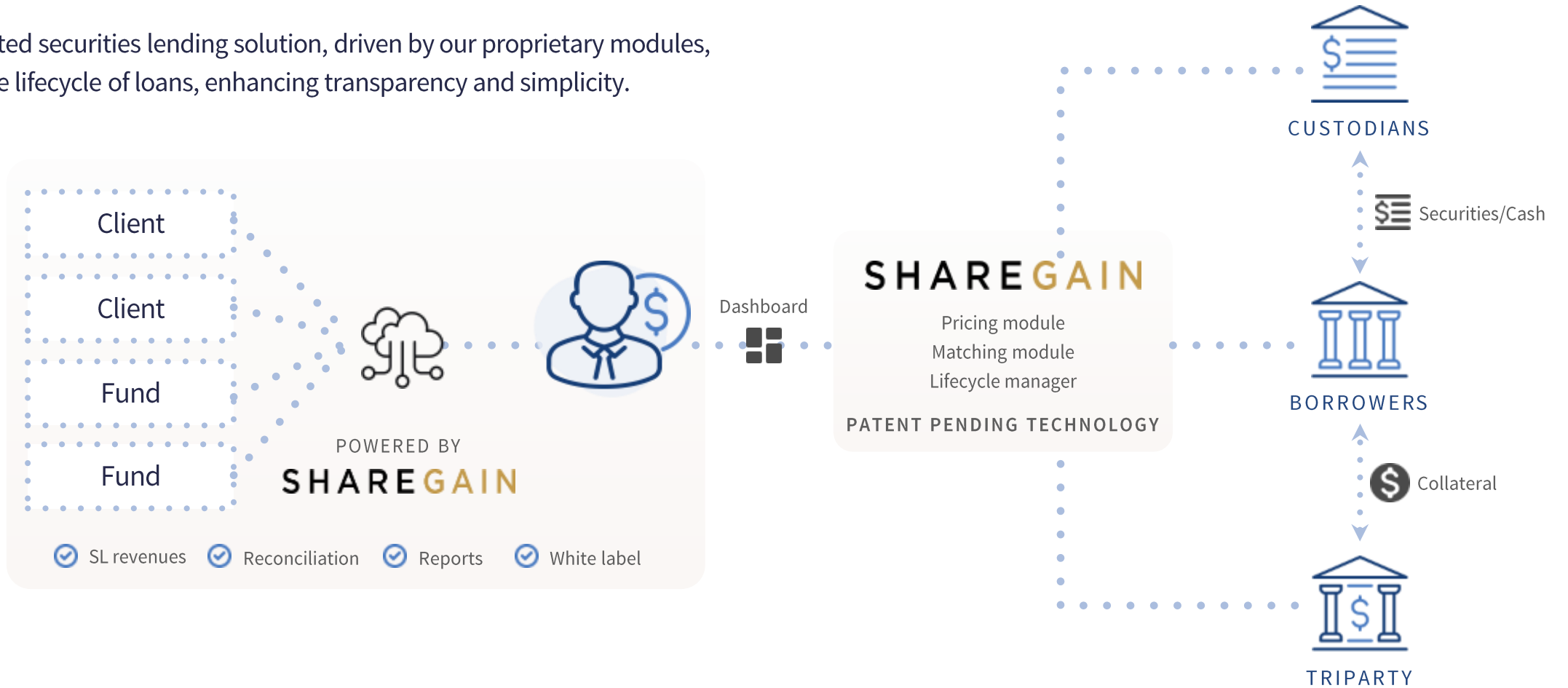
A seamless solution to generate recurring revenue

- ✔ Unlock additional recurring revenue, with no upfront costs
- ✔ Forget SaaS. We offer a full business solution with minimal overhead, not another piece of software to manage.
- ✔ No IT budget? No problem! If you don't lend you don't pay
- ✔ Connect your various asset pools to one centrally managed securities lending solution
- ✔ Integrate with legacy systems in weeks, not years



How it works

A fully automated securities lending solution, driven by our proprietary modules, automating the lifecycle of loans, enhancing transparency and simplicity.



80 years of experience at your service

Combining Israel tech talent with London capital markets expertise



Boaz Yaari
Founder and CEO

Boaz has 14 years of experience in capital markets, from derivatives trading to portfolio management in banks and leading European hedge funds. During that time, Boaz discovered the inefficiencies and inequalities in the securities lending market and developed his vision from which Sharegain was born.



Keren Halperin
Chief of Staff and
Deputy CEO

14 years of experience in capital markets and Fintech, from one of the world's most successful algorithmic-trading companies to the Tel-Aviv Stock Exchange. Keren is a seasoned manager with an extensive background in legal, operations and HR, resulting in strong problem solving and execution skills.



Matthew Barnett
Head of Operations

20 years of experience in Operations at top tier institutions (Deutsche Bank, Lehman Brothers and Barclays) with the last role as the EMEA Head of Equity Finance Middle Office at Barclays - incorporating Trade Support, Collateral Management and Financing teams.



Liad Amit
Co-founder and CMO

10 years of experience in retail marketing in the telecom and financial industries. As Head of Innovation at Bank Hapoalim B.M, Liad initiated and managed the development and introduction of dozens of new products and services in the retail finance sector.



Amnon Cohen
Head of Product

Amnon has 15 years of experience in capital markets and Fintech. In the last 10 years, he has undertaken product management roles for various leading financial firms. During this time, Amnon honed his expertise in financial products to increase scale while optimizing resources and processes.



Dvir Yosef
VP R&D

Dvir has over 7 years of experience in Fintech. He is extremely interested in distributed systems, microservices architecture, systems integrations, and process automation. Under him our talented R&D team designs, builds, automates and delivers exceptional products, end-to-end.

Asia Pacific: A new frontier for securities lending



Source: World Federation of Exchanges, IHS Markit

Sharegain proprietary & confidential information

We believe no portfolio should sit idle.

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