The future is driver-free building deliveries.
**Efficient. Convenient. Safe.**

KARRY

# High-rise delivery is costly
Vertical journey takes 8-10 minutes

### Incoming driver delivery
8-10 min spent inside; full of friction

**$30 / Hour**
Min. NYC driver salary (before tips) *

### In-building delivery
Too costly to become widespread

**$60K / Year**
Min. runner costs

* Active hour (net) minimum wage

# Last yard's solution is autonomy

Karry unleashes a new delivery experience in the building



**Building lobby**

Driver / On-site retail / Mailroom
Handover to robot

**Service robot Journey**

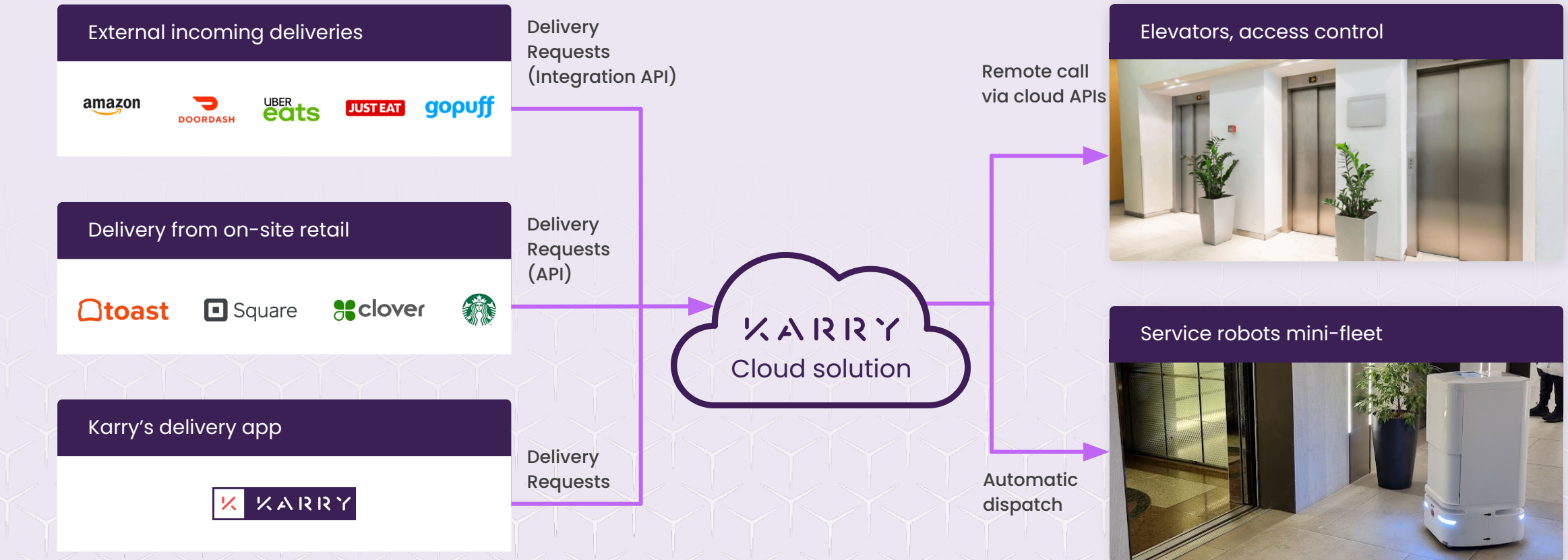Remote elevator call
and up/down rides

**Destination floor**

Robot handover
to customer

Confidential

Connecting delivery demand to tenants via its cloud platform



External incoming deliveries

amazon · DOORDASH · UBER eats · JUST EAT · gopuff

Delivery from on-site retail

toast · Square · clover · Starbucks

Karry's delivery app

KARRY

Delivery Requests (Integration API)

Delivery Requests (API)

Delivery Requests

KARRY Cloud solution

Remote call via cloud APIs

Elevators, access control

Automatic dispatch

Service robots mini-fleet

KARRY

Confidential

# Post covid market is ripe

Growing delivery demand, lagging operations

Increasing adoption of service robots in buildings *

Courier / Runner salaries surge due to new regulations

Key delivery companies are looking for solutions

* Sources: Softbank, Guidehouse Insights

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# Partnering with incredible early adopters

## Existing deployments



## Additional deployments due in 2025



## Delivery companies running a pilot



## In preparation for pilot

# The team

## Gilad Sahar
### Co-Founder, CEO

Serial Entrepreneur, founded Convexum (sold to NSO)

Past experience in US business and growth

## Shachar Ilan
### Co-Founder, CTO

Seasoned founder, played a key role in the M&A of Invertex by Nike

10+ Years leading multi-disciplinary R&D teams in global companies

## Yochay Manoff
### Co-Founder, COO

Over 10 years of Customer success and operations

5+ years of leading global search and rescue missions in disaster areas

# Thank you



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